

MCALLEN DEVELOPMENT CORPORATION, INC.

June 7, 2018

The McAllen Development Corporation convened in a Meeting on **Thursday, June 7, 2018** at 5:30 p.m. at McAllen City Hall, City Commission room, with the following present:

Present:	Tony Sanchez	Vice-President
	Joaquin Zamora	Commissioner
	Jose G. Gonzalez	Director
	Elva Cerda	Director
	Miles J. Mullin	Director
Absent:	Olivia Tamez	Director
	Mayor Jim Darling	Director
Staff:	Michelle Rivera	Assistant City Manager
	Yvette Balderas	Assistant Director-CDBG
	Claudia Reyna	Compliance Officer – Grants Dept.
	Araceli Salas	Administrative Assistant

Also Present: CDBG Board Members

Joint meeting with McAllen Community Development Advisory Board.

Vice-President Sanchez called the meeting to order at 5:41 p.m. Mr. Steven Muenich delivered the invocation.

1. PRESENTATION BY DEVELOPMENT CORPORATION OF MCALLEN, INC. APPLICANTS

1) MCALLEN ECONOMIC DEVELOPMENT CORPORATION (MEDC)

Mr. Keith Patridge presented for MEDC. It was noted that in 2017, MEDC brought in seven new companies, had forty-two expansions and created 6,800 jobs. For Fiscal Year 2018-2019, they wish to recruit industrial clients along with helping with expansions and retention for current companies in McAllen. The focus for this upcoming fiscal year was discussed. It was noted that MEDC is requesting a 5.6% reduction in funds and are reducing revenues namely with the Foreign Trade Zone plus they have reduced 1/3 of their Grant staff budget. MEDC's request is for \$1,136,390.68.

A discussion was held. Comments and concerns were shared. Staff answered questions posed by the board.

2) LIFTFUND

Ms. Janie Barrera presented for Lift Fund. She reported on the disbursement of \$2.7 million for 117 loans to local small businesses in its time of operations in McAllen. It was noted that Lift Fund has issued out \$125,704.84 for five loans and has \$97,000 remaining. Additional information on the buy down program was provided. It was mentioned that of the \$350,000.00 being requested, \$40,000.00 will go to salaries and operations for three individuals and \$10,000.00 will go to marketing to promote the buy down program.

3) SOUTH TEXAS COLLEGE

Mr. Carlos Margo presented for STC. He noted that ten percent of funding will go to administrative costs. The college board approved the 10% rate that mirrors cost caps put in place by most funding sources. The administrative costs consist of external services that include audits, accounting, and payroll. Ms. Diana Craig requested an audit and Mr. Margo offered a current audit that had been completed. South Texas College's request is for \$450,000.00.

4) AFFORDABLE HOMES OF SOUTH TEXAS, INC.

Mr. Robert Calvillo, Executive Director and Mr. Abel Morales, Director of Imagine Tomorrow addressed the Board and presented their focus for the upcoming year. It was reported that Imagine Tomorrow will apply themselves in home rehabilitation and/or replacement for ten homes in the coming year. If repairs exceed \$20,000.00, they will replace it entirely and provide a place for families while construction takes place. Affordable Homes of South Texas, Inc. request is for \$497,640.00.

Mr. Calvillo answered questions posed by Director Elva Cerda.

5) LRGV COMMUNITY HEALTH (AKA EL MILAGRO CLINIC)

Ms. Marisol Resendez presented for El Milagro Clinic. She reported that El Milagro Clinic provides services for people that are uninsured. Preventative care, women's health care, prescription assistance, and behavioral health services are provided. In addition, she added that a dietician is on staff plus they have a wellness and counseling center on site. El Milagro Clinic's request is for \$300,069.26.

6) VALLEY INITIATIVE FOR DEVELOPMENT AND ADVANCEMENT (VIDA)

VIDA did not present at the meeting. The Executive Director was out of the country. VIDA's request is for \$600,000.00.

7) COMFORT HOUSE SERVICES, INC.

Mr. David Perez presented for Comfort House. He stated that Comfort House has been in operation in McAllen for 29 years. They provide 24-hour care for terminally ill patients. The usual stay can be up to two months. It was reported that they have applied for grants and other funding to assist in the care of patients. Comfort House Services, Inc. request for funding is \$175,603.56.

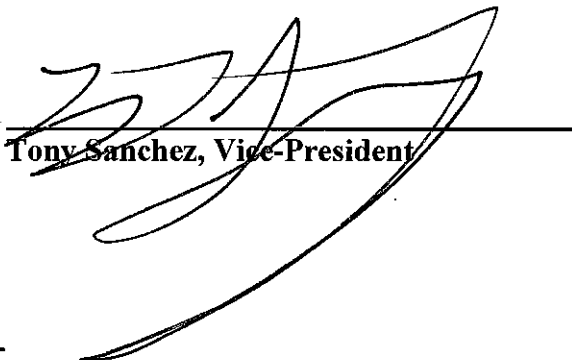
8) BOYS & GIRLS CLUB OF MCALLEN, INC.

Ms. Dalinda Alcantar addressed the Board. She stated that the funds requested were to be used for the After School Enrichment Program which is run by the Boys & Girls Club through their partnership with McAllen ISD. She reported that an average of 1000 students are assisted through the program at several elementary campuses. Due to the addition of another school, she added that their request for funding was greater this year. Boys & Girls Club of McAllen, Inc. request for funding is \$208,897.87.


Adjournment of Joint meeting with McAllen Community Development Advisory Board.

ADJOURNMENT

There being no other business to come before the board, the meeting was unanimously adjourned at 7:11 p.m.



Tony Sanchez, Vice-President



Virginia Singleterry, TMRC
Board Secretary